

OPTIONAL TARGETED SERVICE: MAINE-MADE INCENTIVE (MMI)  
GENERAL SERVICE - ECONOMIC DEVELOPMENT RIDER

AVAILABILITY

Customers must meet all applicable eligibility requirements as described below. This rider is only available to those customers for which the credit paid hereunder would be a contributing factor in the customer's decision to expand, as determined in the Company's sole discretion. This rider is available to customers taking service under the following general service delivery rate schedules: MGS-P, MGS-P-TOU, MGS-S, MGS-S-TOU, IGS-P-TOU, IGS-S-TOU, LGS-S-TOU and LGS-P-TOU.

Electric delivery service must be taken on a continuous year-round basis by any one customer at a single service location. This rider does not apply to customers taking short-term delivery service.

EXISTING CUSTOMERS

This rider is available for an existing customer's incremental electrical usage at a facility where the customer takes delivery service from the Company, if the customer's business at the facility has a Standard Industrial Code (SIC) less than 4000 [or the equivalent North American Industry Classification System (NAICS-US)] and the customer's maximum measured demand at the facility has exceeded 20 kW in the preceding twelve month period. In addition, at the facility, the customer must either increase its annual electrical usage (as measured in kilowatt-hours) by at least 10% or add at least 10 new full-time equivalent jobs.

NEW CUSTOMERS

This rider is also available for the entire load of a new customer with a Standard Industrial Code (SIC) less than 4000 [or the equivalent North American Industry Classification System (NAICS-US)], if the customer demonstrates that it will be a new customer whose facility will exceed 20 kW within the first year of the term of the contract under this rider. A customer purchasing an existing, fully operational facility will not be considered a new customer.

PRODUCT LINE ELIGIBILITY

The incremental load of an existing product line is eligible if its annual kilowatt-hour usage increases by at least 10% and the annual incremental usage totals at least 6,700 kWh. This rider is also available for the entire load associated with a new product line, provided that the annual kilowatt-hour usage for a new product line totals at least 30,000 kWh. To be eligible for the product line criteria of this rider, the customer must manufacture more than one product and must designate the product line(s) to be placed on the rider.

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Effective Date: For meters read on and  
after February 1, 2003

Curtis I. Call

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BASIC RATE PER MONTH

EXISTING CUSTOMERS

For existing customers expanding total operations, the Company and the customer will contract for a fixed annual baseline level of energy delivery using the customer's electric energy delivery history for the twelve months immediately preceding the effective date of the Economic Development Rider Customer Service Agreement between the customer and the Company.

Service for the customer's entire load will be priced at the applicable general service delivery rate. At the end of each twelve-month period, the customer's usage will be compared to the baseline levels. If the customer qualifies under the availability criteria, the customer will receive a credit on its next monthly bill, multiplied by the total incremental kilowatt-hours delivered. The amount of the credit will be determined using the following credit schedule:

Year 1	\$0.015
Year 2	\$0.010
Year 3	\$0.005

NEW CUSTOMERS

At the end of every sixth billing period, new customers qualifying under the total load criteria of this rider will receive a credit on their next monthly bill for delivery services, multiplied by the total kilowatt-hours the customer used during the preceding six (6) billing periods. The amount of the credit will follow the credit schedule listed below:

Months 6 and 12	\$0.015
Months 18 and 24	\$0.010
Months 30 and 36	\$0.005

PRODUCT LINE

For customers introducing a new product line, kWh deliveries will be priced at the applicable general service delivery rate. Provided that the customer qualifies under the new product line and other availability criteria, at the end of each twelve-month period the customer will receive a credit on its next monthly bill for delivery services for each kilowatt-hour of energy usage associated with a specified new product line. The amount of the credit will follow the credit schedule for existing customers listed above.

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Effective Date: For meters read on and  
after August 1, 2000

Raymond W. Hepper

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PRODUCT LINE (Continued)

For customers expanding an existing product line, the Company and the customer will contract for a fixed annual baseline level of energy delivery for that product line using a method acceptable to both the Company and the customer. Provided that the customer qualifies under the existing product line and other availability criteria, at the end of each twelve-month period the customer will receive a credit on its next monthly bill for delivery services for each kilowatt-hour of energy usage associated with a specified expanded product line above the established baseline delivery level. The amount of the credit will follow the credit schedule for existing customers listed above.

CONTRACT

The customer and the Company will enter into a Customer Service Agreement specifying, among other things, that the customer will take service under this rider for a period not to exceed three (3) years, and specifying the methods of measuring kilowatt-hours associated with new or existing product lines, if applicable.

SPECIAL CONDITIONS

Customers taking service under this rider are not eligible for service under any other Optional Targeted Service rate offered by the Company.

The Company reserves the right to inspect customer facilities in order to verify customer eligibility prior to determination of the Effective Date of the Economic Development Rider Customer Service Agreement between the Company and the customer.

To qualify for this rider based on the addition of 10 new full-time equivalent jobs and to establish a baseline level of employment, the customer must provide monthly employment data for the year prior to the effective date of the Economic Development Rider Customer Service Agreement between the Company and the customer. Periodically, the Company may review the customer's employment levels to determine if the customer remains eligible for this rider. To remain eligible, the monthly employment levels must show an increase of at least 10 full-time equivalent jobs over the baseline year. If in the Company's sole judgment, the customer's performance does not meet the eligibility requirements, the customer will no longer be eligible to receive service under this rider.

Any customer taking service under this rider whose maximum measured demand has not exceeded 20 kW in each of the preceding twelve months shall be automatically transferred to the applicable Small General Service rate, effective with the next succeeding billing month and will not be eligible to receive service under this rider.

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SPECIAL CONDITIONS (Continued)

Notwithstanding the core delivery rate schedule under which the customer receives service, after six months of taking service under this rider, if a change in usage would require the Company to place the Customer on a different delivery rate schedule, the customer can elect to remain on the core delivery rate schedule, as it may vary from time-to-time, under which it had been receiving service at the time of change in usage, subject to the provisions of the preceding paragraph.

METERING

If service under this rider requires metering facilities in addition to, or in substitution of, the standard facilities that the Company would normally install to provide firm delivery service, the Company may provide the additional or substitute metering, and the customer may be subject to an additional monthly charge in accordance with Section 13 of the Company's Terms and Conditions.

OTHER FACILITIES

Any other facilities required for service under this rider in excess of those needed for service under the applicable general service rate schedule shall either be furnished, owned, and maintained by the customer or shall be furnished, owned, and maintained by the Company, and the customer may be required to pay an additional monthly charge in accordance with Section 13 of the Company's Terms and Conditions.

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